

## **HAYWARDS NEWS NOVEMBER 2008**

Haywards has been appointed by a host of new clients in a record quarter. Intec Telecom, Linedata Services, Handleman UK and ID Brand, amongst others have all recently retained Haywards to support their businesses in various property and workplace related projects. The common thread of these companies is that they have all recognised the need to cut out the waste in their property and workplace portfolios and to drive cash to the bottom line.

As experts in right sizing organisations, Haywards is perfectly placed to advise Operating Boards and their Directors on strategy, the business case, project planning right through to making any agreed plan happen.

Nick Cook, Haywards' Managing Partner, confirmed that the commitment shown by these new clients was a vote of confidence in Haywards' team and its strategy to align itself to support organisations by offering a business driven service, rather than by basic set of property led solutions.